

NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

SAN DIEGO CHAPTER

2026 SPONSORSHIP

WWW.NAIOPSD.ORG

TEL: (858) 509-4110



BE A SPONSOR,
PARTNER, AND
LEADER IN THE
INDUSTRY WITH
NAIOP SAN DIEGO



MESSAGE FROM THE 2026 PRESIDENT

NAIOP SAN DIEGO CHAPTER

We invite you to be a sponsor of NAIOP San Diego in 2026.

As we approach the close of an exceptional year and look ahead to 2026, I'm proud to share the tremendous impact NAIOP San Diego has made—not only within our membership but across the entire commercial real estate landscape.

2025 has been one of our most influential years legislatively, with meaningful advancements made at the local, state, and national levels. With over 900 individual members and representation from more than 300 leading commercial real estate firms, our voice is strong—and it is being heard. Our priorities remain focused on networking, legislative advocacy, education, and philanthropy—pillars that continue to drive our mission forward.

Thanks to the generous support of our sponsors and the active engagement of our members, this year has been filled with landmark achievements:

- Welcomed nearly 4,000 attendees across our diverse programs and events.
- Sold out our annual Breakfast with the Mayor at the San Diego Symphony to kick off 2025 with key insights from city leadership.
- Launched the Women's Leadership Chapter Forum—so well-received that we added two additional events in the series.
- Hosted Dive into 2025, a Developing Leader mixer benefiting Challenged Athletes Foundation: Operation Rebound—a sold-out success.
- NAIOP San Diego Foundation hosted Eric Kapitulik to speak at the 1st Reconnaissance Battalion, who was so impactful the chapter will host him to close our year with a powerful message of leadership, courage, and culture-building.
- Matched 260+ mentees with industry leaders through our award-winning mentorship program.
- Delivered a sold-out Lunch & Learn series, Intro to Investing: How to Build Your Portfolio, featuring top voices like Marc Brutton of Brixton Capital, Adam Robinson of RPG, Doug Arthur of SENTRE, and Matt Carlson of CBRE.
- Represented NAIOP San Diego at the Chapter Leadership and Legislative Retreat in Washington, D.C., advocating for:
 - Adaptive Reuse
 - Comprehensive energy policies
 - Electrical grid modernization
 - Renewal of key provisions from the Tax Cuts and Jobs Act of 2017
 - Capital formation enhancements in the tax code
- Celebrated innovation and future talent at the 15th Annual University Challenge, awarding six \$10,000 scholarships thanks to sponsor support.
- Held a sold-out State of the Industry event with market insights from David Marino of Hughes Marino, Brian Russell of CBRE, and Dan Ryan of Alexandria Real Estate Equities, moderated by Chad Urie of JLL
- Developing Leaders gave back through multiple service events:
 - Supported Veterans Village of San Diego Stand Down event
 - Packaged 11,000 pounds of food at San Diego Food Bank
 - Collected back-to-school backpacks for children of military personnel
- Hosted a sold-out NAIOP Uncorked with 200+ attendees learning from industry experts while enjoying curated wine tastings.
- Our 30th Annual Charity Golf Tournament sold out in just one month—raising over \$100,000 for the NAIOP San Diego Foundation and the 1st Marine Recon Battalion
- The NAIOP San Diego PAC remained active throughout the year—hosting fundraisers and defending the interests of commercial real estate at every turn.

As we build on this year's momentum, 2026 promises to be even more impactful. Your support as a sponsor will help us continue to lead on the issues that matter most to our industry, provide unmatched educational and networking opportunities, and support the broader San Diego community.

We invite you to join us as a valued partner for the year ahead. With your sponsorship, we can continue to elevate San Diego's commercial real estate landscape—together.

Thank you for considering your support of NAIOP San Diego. We look forward to achieving even greater milestones with you in 2026.

Sincerely,

Brent Schertzer | 2026 President
Managing Director
Holland Partner Group

Kaitlin Arduino | 2025 President
President
Murphy Development Company

Karen Burges
COO
NAIOP San Diego

MEMBERSHIP OPPORTUNITY

NAIOP SAN DIEGO CHAPTER

What A NAIOP SAN DIEGO Membership Can Do For You

Serving San Diego County, NAIOP SAN DIEGO is the leading commercial real estate trade organization in Southern California with over 900 members. **Our mission is to provide a unified voice to protect and enhance the commercial real estate industry and quality of life in Southern California.**

“NAIOP has provided LOWE the opportunity to network with our peers, educate our associates, give back to the community and stay involved in local, regional, state and national legislative issues affecting our industry = a win-win for us.”

Mike McNerney Executive
Vice President LOWE

EDUCATION



To establish and promote our role as a leadership organization, a key provider of high value programs, products and services for our members.

LEGISLATION



To shape and advocate public policy that supports the industry and contributes to a growing, strong and vigorous economy.

NETWORKING



To provide members and other key partners with exceptional opportunities to meet, network and develop both professionally and personally in an environment that is positive, supportive and effective.

They have the NAIOP SAN DIEGO advantage - What are YOU waiting for?

| MEMBER TYPE | FIRMS |
|--|-------|
| Asset Professional Developer Investor Owner | 164 |
| Architect Engineer Environmental | 48 |
| Finance | 25 |
| Attorney | 11 |
| Brokerage | 29 |
| Contractor | 52 |

NAIOP SAN DIEGO CHAPTER

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SIGNATURE EVENTS

ABOUT

NAIOP SAN DIEGO prides itself by providing our members, sponsors, and attendees with superior networking, education, lobbying efforts and philanthropic opportunities in San Diego. See below for a list of our most popular events:



ANNUAL SIGNATURE EVENTS



BREAKFAST WITH THE MAYOR: The annual NAIOP San Diego Breakfast with the Mayor event kicks off the year learning the years' priorities and initiatives most important to the Mayor. It also gives us an opportunity to highlight the previous years charitable giving .

UNIVERSITY CHALLENGE: The highly anticipate event features teams from UCSD, SDSU, and USD to compete head-to-head in a real estate challenge to present their vision of the highest and best use for a proposed site. After weeks of preparation, the students present their proposals to a panel of judges and a live audience. This event raises the funds for our 6- \$10,000 scholarships for students



NAIOPALOOZA: NAIOPalooza attracts 200+ real estate professionals to compete, on the beach, in a bracket challenge playing games such as beach volleyball, relay races, egg toss, dodgeball and so much more! A beautiful day on the beach in sunny San Diego raising money for Nativity Prep Academy!

GOLF TOURNAMENT: NAIOP San Diego's Annual Charity Golf Tournament will see it's 31st year this year. The tournament is proven to provide an excellent networking environment with a friendly, yet competitive, golf game all while raising money for the NAIOP San Diego Foundation's military charitable giving.



EDUCATION PROGRAMS

MARKET SNAPSHOT EVENTS

NAIOP San Diego's Market Snapshot series stands as a cornerstone of our annual programming, drawing 300-400 industry professionals. These highly anticipated events deliver timely insights, expert analysis and actionable data on the current state and future outlook of industry sectors. A panel of industry-leading experts offer in-depth perspectives on market performance, investment trends and economic indicators giving access to sector-specific intelligence that supports informed decision-making.



MENTORSHIP

NAIOP San Diego's award-winning Mentorship Program is a flagship initiative designed to foster meaningful, long-term relationships between emerging commercial real estate professionals and seasoned industry leaders. This highly regarded program supports the personal and professional growth of participants while strengthening the overall fabric of the San Diego CRE community.



LUNCH & LEARNS

Hosted by NAIOP San Diego's Developing Leaders, the Lunch & Learn series offers educational experiences designed to equip young professionals with the knowledge, tools and connections needed to thrive in the commercial real estate industry. Each Lunch & Learn features a speaker, or panel of speakers, who share their perspective and experience on a focused topic. These interactive sessions foster direct engagement between emerging professionals and industry leaders.



MEMBER COMPANIES

NAIOP SAN DIEGO CHAPTER

120 Degreez
AAA Management LLC
ABP Capital LLC
All Source Co.
Allen Matkins
Alta Roofing & Waterproofing
American Assets Trust
Andrews Brothers Electric Inc.
Art Weiss Industrial Properties
Ascendas Life Science
AssuredPartners
Atlantis Group
Axos Bank
b+c Office Interiors
Badiee Development Inc.
Bandak Project Management
Bank of America Merrill Lynch
Beach Cities Commercial Bank
Becknell Industrial
Berkadia Commercial Mortgage
BioMed Realty Trust, Inc.
BioScience Properties
Black Diamond Commercial Construction
Blake Law Firm
BNBuilders
Bowman
Breakthrough Properties
Brixton Capital
Building Careers, LLC
Burger Construction
Burgess Property Company
Burnham-Moores Center for Real Estate
Business Finance Capital
BYCOR General Contractors
C.W. Driver
C2 Building Group
C3Bank
California Strategies
CalPrivate Bank
Cameron Brothers Company, LLC
Capstone Advisors
Captiva Partners
Cardinal Industrial
Carrier Johnson + Culture
Casper Company
CAST Capital Partners
Cavignac & Associates
CBRE
CEG Capital Partners
Centennial Real Estate

Chartwell Real Estate Development
Chelsea Investment Corporation
Chicago Title Company
CIRE Equity
City National Bank
City of Carlsbad
City of Murrieta
City of San Diego
Cleantech Inc
Climatec
CMR Risk & Insurance Services, Inc.
CMS Interiors
Colliers International
Commercial Asset Advisors
ConAm
CoStar Group, Inc.
Cox Castle & Nicholson LLP
Cox Communities
cREate Development
Creative House
CREDE
CGS3 Law
Cruzan
Cultura
Cumming-Group
Cushman & Wakefield
Delawie
Dempsey Construction, Inc.
Dentt Properties
Destination West Builders, LLC
DGA
Divco West
DPR Construction
Drawbridge Realty
DWS
EastGroup Properties
Emerald Real Estate Partners
Empires LLC
Enduring Real Estate
Enterprise Bank & Trust
EQ Office
EwingCole
Fairfield Residential
FCL Builders
Fenway Capital Advisors
Ferguson Pape Baldwin Architects
FHCS
Fidelity National Title
First American Title Company
First Citizens Bank

Five Alarm Security
Flocke & Avoyer Commercial Real Estate
From Charlotte
FS Design Group
Fuscoe Engineering
GBI
Gensler
Gorman Roofing Services, LLC
GotUWired
Greener N.O.I.
Greystar Real Estate Partners
H.G. Fenton Company
H+W Engineering
Harbor Associates
Harvest Commercial Capital, LLC
Harvest LLP
Harvest Properties, Inc.
Healthpeak
Hecht Solberg
HED
Hermosillo
Hilbers Inc.
Hines
HKA Elevator Consulting, Inc.
Holland Partner Group
Horizon Professional Window Cleaning, Inc.
HP Investors
Hyphn
ID Studios
IDS Real Estate Group
Inland Industries
Innovative Capital Corporation
Innovative Commercial Environments ICE
Innovative Industrial Properties
Intersect Management
Intersection
Invesco Real Estate
Investors 1031 Exchange, Inc.
IQHQ
Irvine Company Office Properties
j.design.studio,LLC
J.P. Morgan Asset Management
J.P. Morgan Chase
Jacob Dean Construction
JB PACIFIC
Jen Baran Design LLC
JLL
JLL Capital Markets
Kidder Mathews
Kilroy Realty Corporation

MEMBER COMPANIES

NAIOP SAN DIEGO CHAPTER

KPMG LLP
LaGrange Companies
LandCare
Latitude 33 Planning & Engineering
LBA Realty
Lee & Associates
Lincoln Property Company
Link Logistics Real Estate
Lockrul Construction
Longfellow Real Estate Partners LLC
Lowe Enterprises Real Estate Group
LPL Financial Holdings Inc.
Luminia
Lusardi Construction Company
Majestic Realty Co.
Manchester Financial Group
Marcus & Millichap
Mark Allan & Associates
Marsh & McLennan Insurance Agency
Matter CED
Matthews Real Estate Investment Services
Max Benjamin Partners
MC Strauss Company
McCullough Landscape Architecture
McGrath Development, Inc
MDEP Structural
Mechanical System Contractors, Inc
Meissner Commercial Real Estate Services
MEK Enterprises
Merlone Geier Partners
MG Properties Group
MHA Properties
MIG Real Estate
Millie and Severson
Monro Capital, Inc.
MPE Consulting
Murfey Company
Murphy Development Company
MVE + Partners
MWF Solutions
Navarra Properties
New Day Business Finance
Newmark
NewMark Merrill Co., LLC
Next Level Project Management
NICE CRE
North America Sekisui House (NASH)
NorthMarq Capital, Inc.
North Palisade Partners
Nova Services Inc.

Offisavvy
Online Builders
OnPoint Development
Oxford Properties Group
PACE Loan Group
Pacific Building Group
Pacific Coast Commercial
Pacific Premier Bank
Pacific Rim Mechanical Contractors, Inc.
Pacific Southwest Realty Services
Panattoni Development Company
Parallel Capital Partners, Inc.
Partner Engineering and Science, Inc.
Pasco Laret Suiter & Associates
PCF Electric Inc.
PCL Construction Services
PE Management Group
Perkins&Will
PGAL
Phase 3 Real Estate Partners
Poulson Construction, Inc.
Presidio Property Trust, Inc.
Procopio Cory Hargreaves & Savitch, LLP
Prologis
R.E. Hill Properties, Inc.
RAM Construction
Rancho Bernardo Courtyard
Realty Income Corporation
RedHill Realty Investors
Reef Real Estate Services, Inc.
Regency Centers
Retail Insite
Rexford Industrial Realty
Rowan Electric
RPG
Ryan Companies US Inc.
S.C. Coatings Corporation
San Diego Community Power
San Diego State University
SC Consulting
Schmidt Design Group
Schnitzer Properties
SCI Lighting Solutions
SCS Engineers
seaChange Real Estate
SENTRE
Service Solutions Restoration
Sheppard, Mullin, Richter & Hampton LLP
Skyline Construction
Smith Consulting Architects

SmithGroup
SolarKal
SolarTech
Solid Property Services
Southwest Strategies, LLC
Steel Peak Properties
Sterling Bay
Stevens Cresto Engineering, Inc.
Stockdale Capital Partners
Stoel Rives
Stos Partners
Sudberry Development
Sullivan Hill Rez & Engel
Sunbelt Investment Holdings, Inc.
Sunroad Enterprises
Swift Real Estate Partners
Swinerton Builders
SWS Engineering
Sylvester Roofing Co., Inc.
Techbilt Companies
The Casey Brown Company
The Dinerstein Companies (TDC)
The Loan Company of San Diego
The Michaels Organization
The Mitchell Group
The Mount Vernon Company
The Opus Law Firm
The Townsend Group
The University of Texas at Austin
Tideline Partners
Titan Fire Protection, Inc.
TMC Financing
Tooley Interests
Tourmaline Capital
Trammell Crow Company
Trammell Crow Residential
Turner Construction Company
Turpin & Rattan
UC San Diego
University of San Diego
US Bank Commercial Real Estate
Voit Real Estate Services
Ware Malcomb
Webcor
Westcore
Western Alliance Bank
Wexford Science and Technology
White Construction, Inc.
Whiting-Turner Contracting Company

SPONSORSHIP OPPORTUNITIES

NAIOP SAN DIEGO CHAPTER

| | PRESIDENTS CIRCLE \$10,000 | BROKERS CIRCLE \$8,500 | PLATINUM \$6,500 | GOLD \$4,500 | SILVER \$2,750 |
|---|----------------------------------|------------------------------|---------------------|-----------------|-------------------|
| Complimentary Memberships | 5 Memberships | 4 Memberships | 3 Memberships | 2 Memberships | 1 Membership |
| Educational Programs | 20 Tickets | 10 Tickets | 8 Tickets | 4 Tickets | 2 Tickets |
| Property Showcase and Mixers | 10 Tickets | 8 Tickets | 4 Tickets | 2 Tickets | — |
| Legislative Action Updates | YES | YES | YES | YES | YES |
| Sponsor Spotlight Article | YES | YES | YES | YES | YES |
| Committee Participation | Member Access | Member Access | Member Access | Member Access | Member Access |
| Corporate Recognition: Event Badges and Display Table at Educational Programs | YES | YES | YES | YES | YES |
| Corporate Recognition: Website (logo & direct link), event banner | Link, Logo and Banner | Link, Logo and Banner | Link and Logo | Listing Only | Listing Only |
| Early Access Golf Tournament Registration | YES | YES | YES | YES | YES |
| Premium Event Seating | YES | YES | YES | — | — |
| Priority Consideration for Board Seats | YES | YES | — | — | — |

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Sponsor Level

☐ President's Circle
 ☐ Broker's Circle
 ☐ Platinum
 ☐ Gold
 ☐ Silver

Company Profile

| | | |
|---|-----------------|---------|
| NAME OF COMPANY | SPONSOR CONTACT | TITLE |
| ADDRESS (Street address, Ste. #, City, State, Zip Code) | | |
| PHONE | EMAIL | WEBSITE |

Please include the following with your application to be featured on NAIOP San Diego's website and other event recognition:

- 1) Your logo in high resolution file
- 2) The e-mail address of the company representative delegated to receive complimentary ticket inquiries

| SPONSOR MEMBERS | TITLE | INDIVIDUAL SCOPE OF BUSINESS | EMAIL |
|-----------------|-------|------------------------------|-------|
| 1. | | | |
| 2. | | | |
| 3. | | | |
| 4. | | | |
| 5. | | | |

Reminder: Presidents= 5 Memberships, Brokers = 4 Memberships, Platinum = 3 Memberships, Gold = 2 Memberships, Silver = 1 Membership

Payment Information

☐ VISA
 ☐ MasterCard
 ☐ AMEX
 ☐ Discover

☐ Check Enclosed (payable to NAIOP)

Please include application with check. Do not fax application and/or copy of check as it will not be processed without actual payment.

| | |
|---|-----------|
| Credit Card Number | Exp. Date |
| Name of Cardholder | CVV |
| Billing Address (if different from contact information) | |

| |
|-------------------|
| Signature |
| Authorized Amount |
| Date |

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COMMERCIAL REAL ESTATE
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President's Circle Partners



Broker's Circle Partners



Marcus & Millichap



Platinum Partners



LONGFELLOW



BADIEE
DEVELOPMENT



DEMPSY
CONSTRUCTION



TRUST, SERVICE AND INNOVATION SINCE 1906



SUDBERRY
PROPERTIES



intersect
MANAGEMENT



SKYLINE
Construction



HARVEST
REAL ESTATE LAW



SheppardMullin

Gold Partners

Allen Matkins
Alta Roofing & Waterproofing
BNBuilders
Brixton Capital
Carrier Johnson + Culture
Cavignac & Associates
CMR Risk & Insurance Services
Flocke & Avoyer

Gensler
Hines
HP Investors
ICE
IDS Real Estate Group
Jacob Dean Construction
Kilroy Realty
LOWE

Marsh & McLennan
Meissner Commercial Real Estate
Services
Newmark
NorthMarq
Pacific Rim Mechanical
SmithGroup
Stevens Cresto Engineers

Stoel Rives LLP
Swinerton Builders
Sylvester Roofing Co.
The Michaels Organization
Torrey Pines Building Services
Trammell Crop Company
Westcore
Western Alliance Bank

Silver Partners

All Source Co.
American Assets Trust
Andrews Brothers Electric Inc.
Atlantis Group
Ascendas Life Science
b + c Office Interiors
Bandak Project Management
Bank of America
Beach Cities Commercial Bank
BFC Funding
BioMed Realty Trust, Inc.
BioScience Properties (BPI)
Bowman
Breakthrough Properties
Building Careers
C.W. Driver
C2 Building Group
C3 Bank
Capstone Advisors
Casper Company
CAST Capital Partners
CEG Capital Partners

Centennial Real Estate
CMS Interiors
CoStar
Cox Communities
Cox, Castle & Nicholson LLP
Cruzan
Delawie
Destination West Builders
DGA Architecture
DPR Construction
Drawbridge Realty
FCL Builders
Fenway Capital Advisors
First Citizens Bank
FPBA
Fusco Engineering
Greener N.O.I.
H.W. Engineering
Harvest Commercial Capital
HED
Hill Properties
ID Studios

IQHQ
Irvine Company Office Properties
JB Pacific
LBA Realty | LBA Logistics
Lincoln Property Company
Lumina
Lusardi Construction Company
Manchester Financial Group
McCullough Landscape Architecture
McGrath Development
Mechanical Systems Contractors
Merlone Geier Partners
MPE Consulting
Murfey Company
Murphy Development Company
MVE+Partners
NewMark Merrill Co.
North Palisade Partners
Offisavvy
Online Builders
OnPoint Development
Pacific Building Group

Paladin Technologies
Parallel Capital Partners, Inc
Pasco Laret Suiter & Associates
PGAL
Poulson Construction
Presidio Property Trust, Inc.
Rancho Bernardo Courtyard
REEF Real Estate Services
Regency Centers
ReproHaus
Retail Insite
Rexford Industrial
Rowan Electric
Ryan Companies US Inc.
S.C. Coatings Corporation
San Diego Community Power
Schmidt Design Group
Schnitzer Properties
SCI Lighting Solutions
Smith Consulting Architects
SolarTech
Solid Property Services

Steel Peak Properties
Sterling Bay
Stockdale Capital Partners
Stos Partners
Sunroad Enterprises
SWS Engineering
The Casey Brown Company
The Loan Company
The Opus Law Firm
Tooley Interests
Tourmaline Capital
Turner Construction Company
US Bank Commercial Real Estate
Ware Malcomb
Webcor
White Construction, Inc.
Whiting-Turner Contracting Company

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SAN DIEGO CHAPTER

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